

24th May, 2018

To,  
The National Stock Exchange of India Ltd.  
Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, "G" Block,  
Bandra-Kurla Complex,  
Mumbai – 400 051

NSE Symbol: AISL

**Subject: Press Release**

Dear Sir/Madam,

Please find enclosed the press release titled: "**ANI Integrated Services Ltd., announces FY18 Financial Results.**"

This disclosure is made in compliance with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This is for your information and record.

Thanking you,  
Yours faithfully,

For ANI Integrated Services Ltd.,

  
**Akshay Korpe**  
Director  
Din No: 02201941





## ANI INTEGRATED SERVICES LTD. Announces FY18 Financial Results

Mumbai, May 24, 2018

ANI Integrated Services Ltd., a manpower staffing company to the organized sector today announced its Audited financial results for FY18.

### Key Financial Highlights:

- For FY18, the total revenue declined by 14% from INR 628 Mn to INR 547 Mn
- EBITDA declined from INR 128 Mn to INR 85 Mn in FY18.

### Key Operational Highlights:

- The decline in the company's growth was primarily due to the Border Road Organization (BRO) project worth INR 250 Mn which could be executed partially because of the uncertainty at the China border & also due to degrowth in the overseas business for the period.
- Hence the company has carry-forward orders to execute in FY19 & an order book visibility of approximately INR 700+ Mn for FY19.
- Also with the crude oil prices going up, the company expects good business coming from the Oil & Gas Sector which would also give a boost to their overseas business.

### *Commenting on the results Mr. Navin Korpe, Managing Director said,*

"Historically the company has added new verticals each year & have grown at a 3 year CAGR of 47% by diversifying our service offerings catering to various industries & by strengthening our esteemed clientele network across the globe. For FY19, we expect growth in our existing business segments & also our new areas of investment vis Design & Detailed Engineering which is primarily focused on the overseas market and the Pharmaceutical division which has huge market potential leading to sustainable progressive growth of the company. And with these strategic growth initiatives that the company is taking, we are confident of achieving a multi-fold growth in topline and bottomline of the company, the effects of which would be reflected partially in this financial year itself and with significantly higher impact in the next financial year."

**ANI INTEGRATED SERVICES LIMITED**  
(Formerly known as ANI INTEGRATED SERVICES PVT. LTD.)  
(Formerly known as ANI INSTRUMENTS PVT. LTD.)

CIN No. U29268MH2008PLC184326

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### About ANI Integrated Services

### About ANI Integrated Services

Incorporated in the year 2008 and a group established since 1989, ANI Integrated Services Ltd. (ANI) (earlier known as ANI Instruments Pvt. Ltd.) are counted amongst the prominent organizations for Manpower Staffing to the Organized Sector. ANI provides technical staffing Solutions, Qualified Engineers to various verticals like Electrical-Instrumentation Services, Erection & commissioning, Operation & Maintenance etc. across diversified industries. It has leveraged its track record in India to successfully expand its operations internationally and have provided a wide range of engineering services on various international projects, particularly in the UAE, Thailand and Kingdom of Saudi Arabia.

**Caution Concerning Forward-looking Statements:** This document includes certain forward-looking statements. These statements are based on management's current expectations or beliefs, and are subject to uncertainty and changes in circumstances. Actual results may vary materially from those expressed or implied by the statements herein due to changes in economic, business, competitive, technological and/or regulatory factors. ANI Integrated Services Ltd. is under no obligation to, and expressly disclaims any such obligation to, update or alter its forward-looking statements, whether as a result of new information, future events, or otherwise.



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